



[Riso Hong Kong Ltd](#)

Riso Hong Kong Limited is a wholly owned subsidiary of Riso Kagaku Corporation which is a leading Japanese manufacturer and distributor of high speed color printers, digital duplicators & supplies listed in the First Section of the Tokyo Stock Exchange with headquarter at Tokyo. While Riso Hong Kong Limited has been operating in Hong Kong as a distributor of Riso products since 1993. Should you want to know more about Riso, please visit our website [www.riso.com.hk](http://www.riso.com.hk) or our Japan corporate website [www.riso.co.jp/english](http://www.riso.co.jp/english) for details.

We are looking for candidate of high caliber with the following qualifications & attributes.

### **Senior Sales Executive / Sales Executive**

Job Requirement:

- DSE graduated or tertiary education.
- More than 2 years direct sales experience. Ideally gained from office equipment.
- Good communication skills in English,
- Basic IT knowledge in networking and software is a definite advantage.
- Self-motivated and able to work as a team player.
- Willing to work under pressure, strong desire for success.
- Aggressive and customer-oriented.

Job Description:

- Take care of user account and new market penetration.
- Promote and sell Riso products and achieve the planned sales quota.
- Arrange demonstration; prepare proposals and quotation to potential customers.
- Co-ordinate with service engineers of service department and customers on the installation of machines according to customer's requirement.
- Provide key-operation training to the customer when required.

We offer attractive remuneration package basic salary plus attractive sales commission schemes, travel allowance and sales training provided 5-day work week, bank holidays, medical scheme and MPF to the successful candidates.

Interested parties please send your resume with expected earnings, contact telephone number to email address: [hr-2@riso.com.hk](mailto:hr-2@riso.com.hk) for an interview. Candidates with less experience will be considered as Sales Executive.

All personal data collected will be used for recruitment purpose only.